

# ENSCO HOLDS THE KEY

Open the door from Research to Operations

Everyone sees the value.

Everyone wants it.

One company can do it.

One company holds the key.

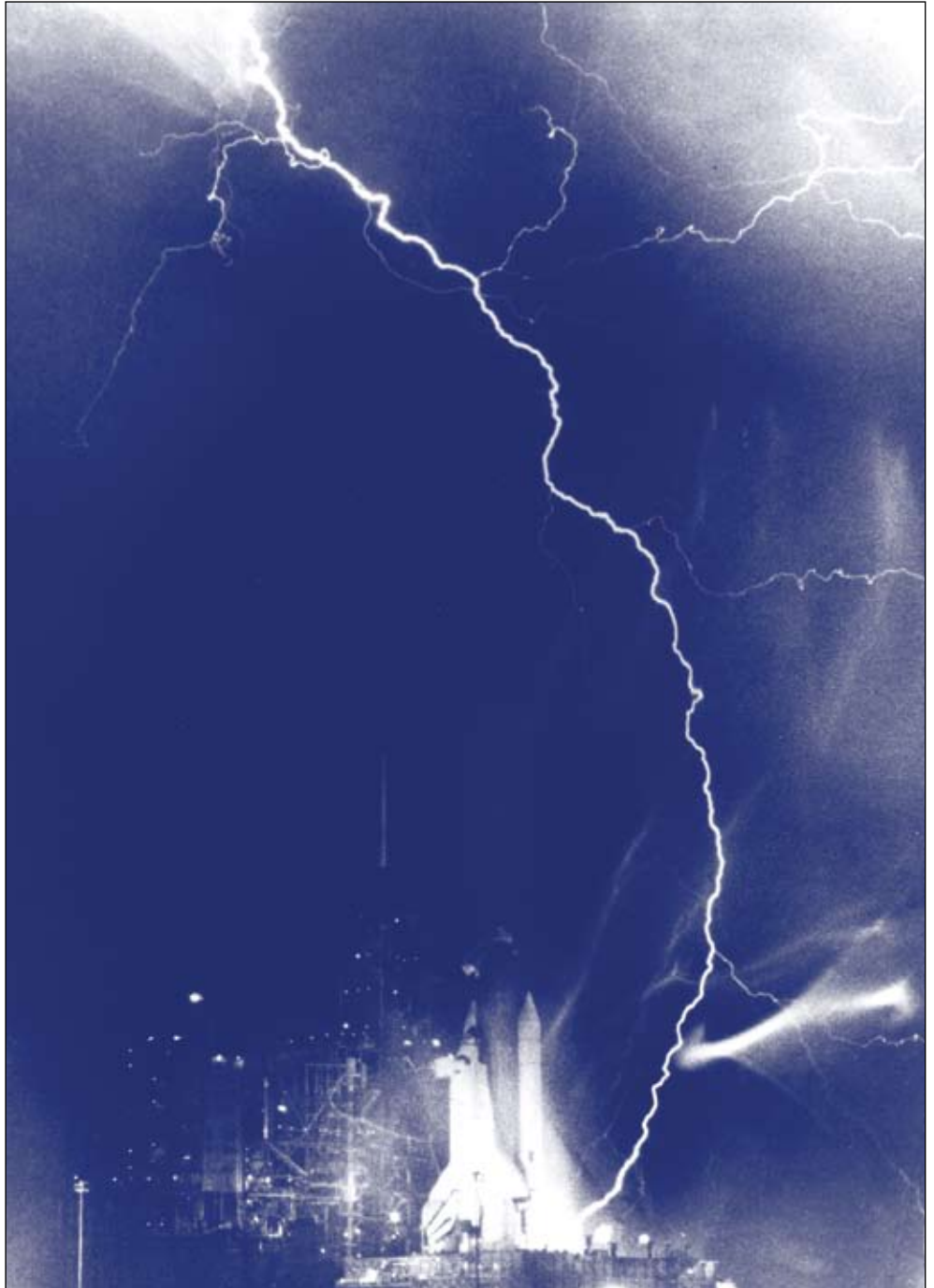
**ENSCO.**

Achieving a successful transition of technology research into operations is extremely difficult, and something that few companies do well. ENSCO proves the exception to this rule with more than 30 years of experience in providing consistent and proven technology transition for both government and private industry.

## ENSCO Technology Transition Keys

ENSCO has refined a six-step transitional process between the development of a new technology and its routine operational application.

- 0 **Key Evaluation:** determine capabilities, limitations and support requirements of new technology
- 0 **Key Concept of operations:** adapt the technology to optimize it for a specific operational application
- 0 **Key Tailoring:** configure the technology for a specific application
- 0 **Key Installation:** bring the new technology into operation at the operational site
- 0 **Key Acceptance testing:** verify and validate the installation
- 0 **Key Training:** educate on the new technology operation, maintenance and application



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## Managing Technology Transition

ENSCO manages the transition activities through the following milestones:

- Validate the customer requirement
- Verify that the technology meets the customer requirement
- Ensure adequate resources are available for development and operation
- Secure customer and user buy-in

## ENSCO's Key Management Practices

Successful technology transition is based on a customer-driven tasking. As the technology transition organization, ENSCO listens to our customers and develops a plan to meet their objectives.

- Meet with customers on a regular basis
- Set realistic expectations
- Determine what technology transition tasks will work in a given period
- Use a high skill level mix that is adjusted when necessary to accommodate the tasking
- Involve the customer throughout the transition process
- Generate a task plan describing the approach, deliverables and schedule
- Circulate significant interim findings for review
- Communicate continuously and openly with all parties

ENSCO is one of the few success stories where technology has transitioned from science to operations, and from government to commercial markets. Our processes and practices work to achieve an effective application of research and outstanding operational results.



*Whether you are looking to improve performance or reduce your risk, ENSCO holds the key to your success. Contact us today to find out how ENSCO can help your organization effectively transition technology into existing operations.*

**For more information, please contact:**

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